

FY 2021 INITIAL BUDGET PRESENTATION

July 14, 2020

FY 2021 BUDGET HIGHLIGHTS AT A GLANCE

The Forsyth County School District has experienced incredible growth over the last two decades. To our knowledge, no other District has encountered such a long and steady growth pattern.

By the beginning of FY2021, our student population will be approximately 50,784 students.

Due to the challenging economy and unpredictable future events, the general fund budget does not include either COLA or step increase for FY2021. The projected increase in expenditures to the budget are for growth positions at the school level.

Overall revenue has been affected by the COVID-19 pandemic effect on state and local revenue sources. The County's tax digest continues to grow, but at lower rate. For FY2021, it is estimated to grow by 4.42%. Due to reduced revenue projections of \$2.2 billion for the state of Georgia, the state has imposed austerity cuts to the District in the amount of \$25 million.

For the sixth consecutive year, the operating millage rate is projected to remain at 17.3 mill.

The general fund budget for FY2021 has a projected fund balance of 12.70% of the projected expenditures.

The per pupil cost for FY2019, which is the latest data available from the Georgia Department of Education, shows that Forsyth County Schools has one of the lowest per pupil cost of the twelve largest districts at \$9,208.71 per pupil.

Also, the system maintained its five-star financial efficiency rating with the State of Georgia for the fifth consecutive year. The only system in Georgia to accomplish this achievement.

GENERAL FUND OVERVIEW

<u>REVENUES</u>	FY 2021 BUDGET	FY 2020 BUDGET	INCREASE (DECREASE)	PERCENTAGE OF TOTAL
LOCAL	243,972,530	232,551,389	11,421,141	51.77%
STATE	227,289,607	250,290,149	(23,000,542)	48.23%
TOTAL REVENUES	471,262,137	482,841,538	(11,579,401)	-2.40%

<u>EXPENDITURES</u>	FY 2020 BUDGET	FY 2019 BUDGET	INCREASE (DECREASE)	PERCENTAGE OF TOTAL
<u>FUNCTION</u>				
INSTRUCTION	351,923,991	348,933,631	2,990,360	72.56%
PUPIL SERVICES	10,886,823	9,996,188	890,635	2.24%
IMPROVEMENT OF INSTRUCTION	11,196,271	10,539,466	656,805	2.31%
MEDIA SERVICES	4,598,784	4,722,212	(123,428)	0.95%
GENERAL ADMINISTRATION	1,353,211	1,094,821	258,390	0.28%
SCHOOL ADMINISTRATION	27,880,442	28,599,837	(719,395)	5.75%
BUSINESS SERVICES	2,750,769	2,604,925	145,844	0.57%
MAINTENANCE & OPERATIONS	36,262,398	36,227,928	34,470	7.48%
TRANSPORTATION	24,247,902	23,145,052	1,102,850	5.00%
CENTRAL SUPPORT SERVICES	12,174,694	10,985,125	1,189,569	2.51%
OTHER SUPPORT SERVICES	106,019	93,710	12,309	0.02%
TRANSFER OUT	1,618,000	0	1,618,000	0.33%
DEBT SERVICE	1,000	2,370,450	(2,369,450)	0.00%
TOTAL EXPENDITURES	485,000,304	479,313,345	5,686,959	1.19%
EXCESS REVENUE OVER (UNDER) EXPENDITURES	-13,738,167	3,528,193		

FUND BALANCES FY 2020 AND 2021

BEGINNING FUND BALANCE 7/1/2019	64,855,737
FY 2020 REVENUES OVER (UNDER) EXPENDITURES	10,537,188
ESTIMATED ENDING FUND BALANCE 6/30/2020	75,392,925
FY 2021 REVENUES OVER (UNDER) EXPENDITURES	-13,738,167
ESTIMATED ENDING FUND BALANCE 6/30/2021	61,654,758
PERCENTAGE OF FUND BALANCE TO EXPENDITURES	12.71%

EXPENDITURES BY FUNCTION

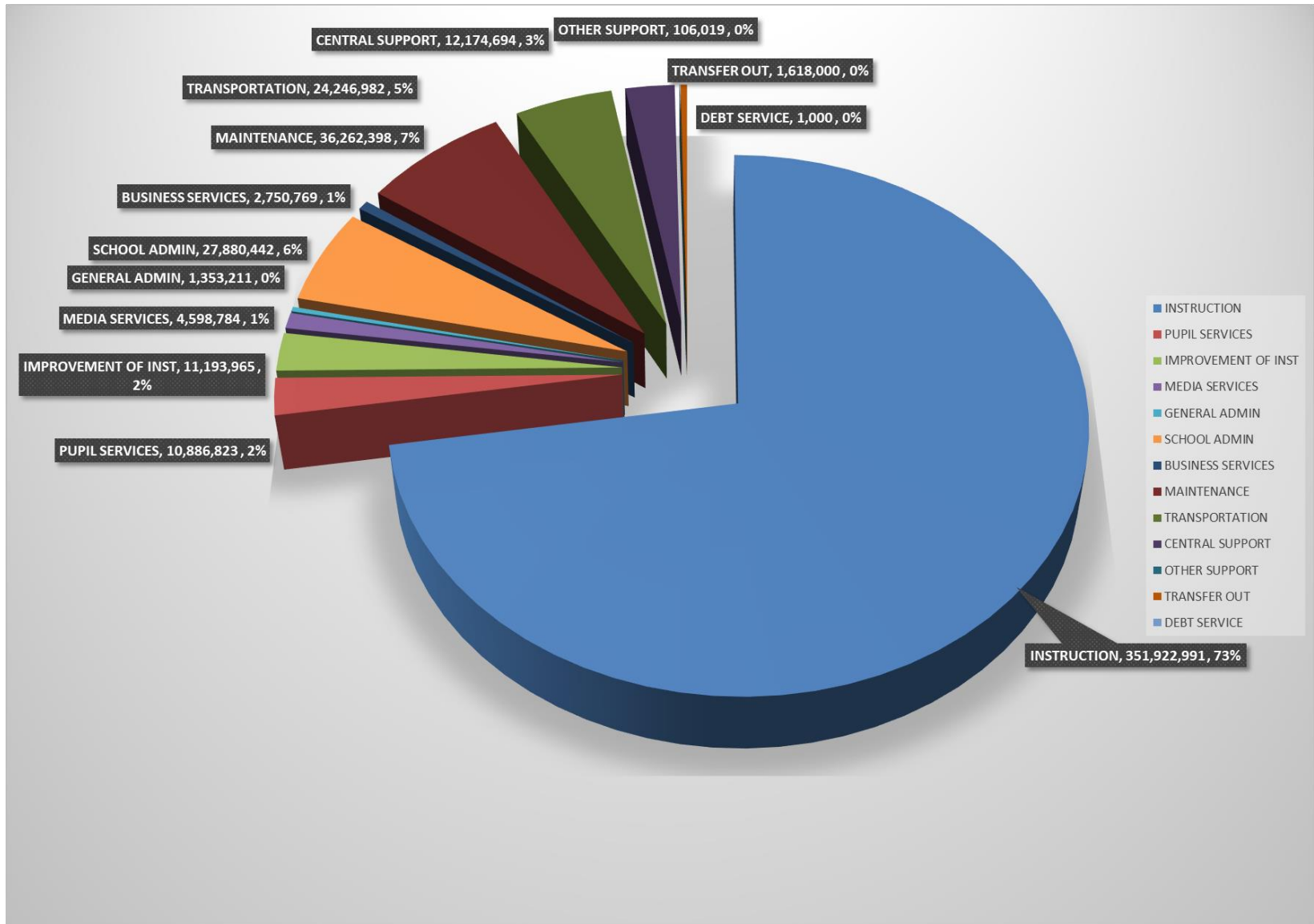
<u>FUNCTION</u>	<u>% OF OPERATING BUDGET</u>	<u>FY 2021 SALARIES & BENEFITS</u>	<u>FY 2021 OPERATING EXPENSES</u>	<u>TOTAL</u>	<u>FY 2020 BUDGET</u>	<u>INCREASE (DECREASE)</u>	<u>PERCENT CHANGE</u>
1000 INSTRUCTION	72.56%	337,299,474	14,624,517	351,923,991	348,933,631	2,990,360	0.86%
2100 PUPIL SERVICES	2.24%	7,718,834	3,167,989	10,886,823	9,996,188	890,635	8.91%
2210 IMPROVEMENT OF INST	2.31%	7,840,705	3,355,566	11,196,271	10,539,466	656,805	6.23%
2220 MEDIA SERVICES	0.95%	4,204,150	394,634	4,598,784	4,722,212	(123,428)	-2.61%
2300 GENERAL ADMIN	0.28%	829,059	524,152	1,353,211	1,094,821	258,390	23.60%
2400 SCHOOL ADMIN	5.75%	27,850,117	30,325	27,880,442	28,599,837	(719,395)	-2.52%
2500 BUSINESS SERVICES	0.57%	2,297,082	453,687	2,750,769	2,604,925	145,844	5.60%
2600 MAINT & OPERATION	7.48%	18,242,117	18,020,281	36,262,398	36,227,928	34,470	0.10%
2700 TRANSPORTATION	5.00%	19,462,157	4,785,745	24,247,902	23,145,052	1,102,850	4.76%
2800 CENTRAL SUPPORT	2.51%	7,002,963	5,171,731	12,174,694	10,985,125	1,189,569	10.83%
2900 OTHER SUPPORT	0.02%	28,866	77,153	106,019	93,710	12,309	13.14%
5000 TRANSFER OUT	0.33%	0	1,618,000	1,618,000	0	1,618,000	0.00%
5100 DEBT SERVICE	0.00%	0	1,000	1,000	2,370,450	(2,369,450)	-99.96%
	1.00	432,775,524	52,224,780	485,000,304	479,313,345	5,686,959	1.19%

<u>SALARIES & BENEFITS</u>	<u>OPERATING EXPENSES</u>
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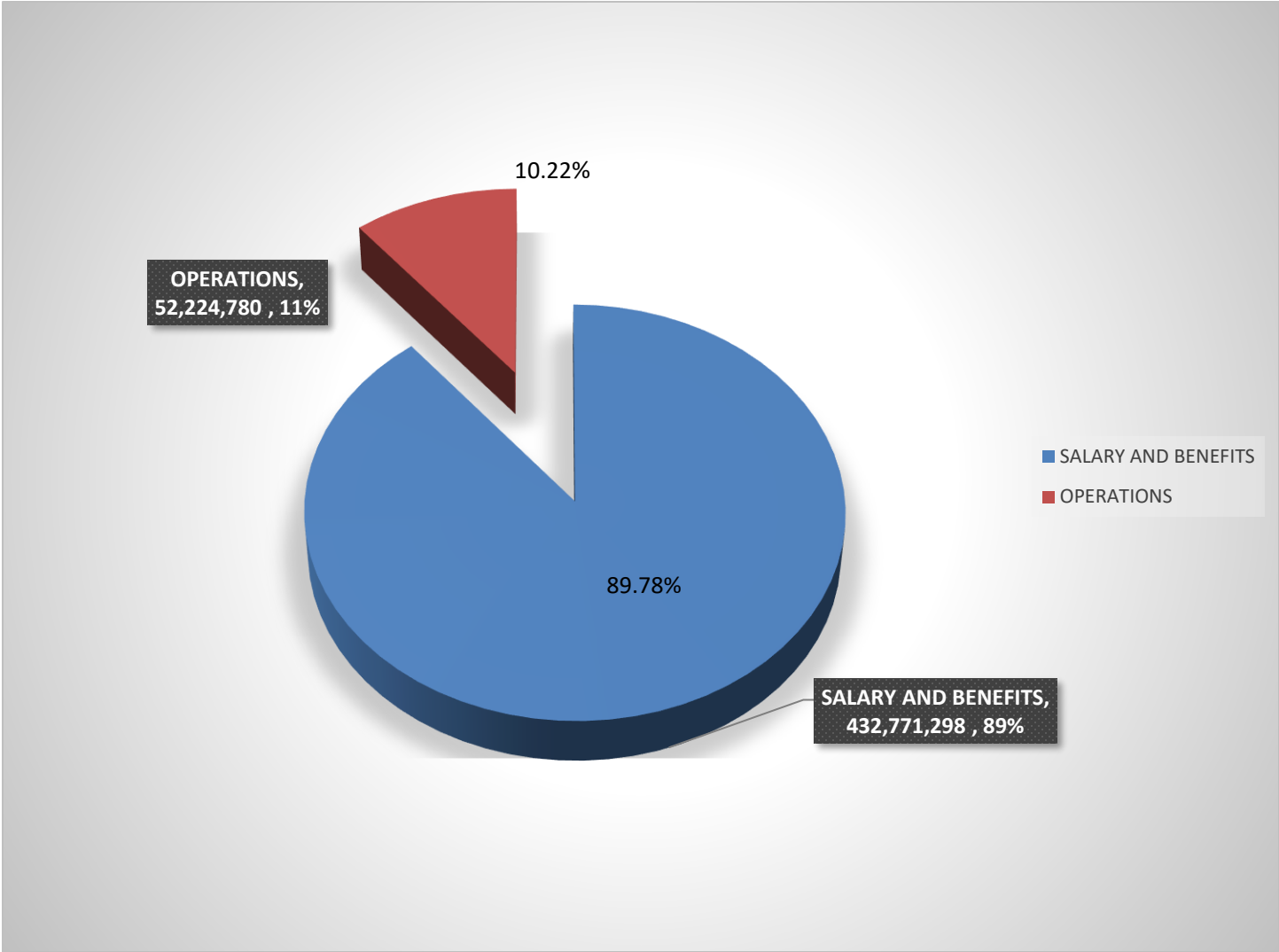
FY 2021	89.23%	10.77%
FY 2020	89.77%	10.23%



EXPENDITURE COMPARISON



SALARY COMPARED TO OPERATIONS



SALARY AND BENEFIT CHANGES

SCHOOL BASED POSITIONS

TEACHER	58	88,740	5,146,899
TEACHER - SPECIAL EDUCATION	33	88,740	2,937,282
PARAPRO	18	36,179	638,201
PRINCIPAL- EAST FORSYTH HS	1	169,677	169,677
PRINCIPAL- HENDRICKS MS	1	164,234	164,234
COUNSELOR	5	88,740	443,698
ES/MS/HS STUDENT SUPPORT	4	88,740	354,959
CUSTODIAN	9	50,796	457,165
NURSES	2	75,961	151,922
ASSISTANT PRINCIPAL- SOUTH FORSYTH MS	1	127,751	127,751
MEDIA SPECIALIST	1	89,183	89,183
TOTAL SCHOOLS	<u>133</u>		<u>10,680,970</u>

NON-SCHOOL BASED

BUS DRIVER- REGULAR	10	43,658	436,580
BUS DRIVER- SPECIAL EDUCATION	5	43,658	218,290
BUS MONITORS- SPECIAL EDUCATION	10	37,157	371,570
SPED COORDINATOR	1	130,407	130,407
MAINTENANCE WORKER	3	74,102	222,305
T&L COORDINATOR	1	118,233	118,233
T&L INSTRUCTIONAL COACH	1	88,740	88,740
SCHOOL SAFETY ADMIN SUPPORT	1	63,620	63,620
T&L RESOURCE SPECIALIST	1	52,886	52,886
TECHNOLOGY- SYSTEMS ENGINEER	1	124,896	124,896
TOTAL NON SCHOOL	<u>34</u>		<u>1,827,526</u>
TOTAL NEW POSITIONS	<u>167</u>		<u>12,508,497</u>

OTHER CHANGES

REDUCE DAYS			(9,484,078)
TOTAL OTHER CHANGES			<u>(9,484,078)</u>
SALARY AND BENEFIT CHANGES			<u>3,024,419</u>

GENERAL FUND REVENUES

BASED ON INITIAL 2021 QBE ALLOTMENT SHEET

<u>LOCAL REVENUES</u>	<u>FY 2021 BUDGET</u>	<u>FY 2020 BUDGET</u>	<u>INCREASE (DECREASE)</u>	
AD VALOREM TAXES @ 17.3 MILLS	218,167,530	209,991,389	8,176,141	
TAVT TAXES	13,500,000	13,200,000	300,000	
INTANGIBLE TAXES	6,500,000	4,800,000	1,700,000	
REAL ESTATE TRANSFER TAXES	2,200,000	1,950,000	250,000	
INTEREST INCOME	183,000	1,350,000	(1,167,000)	
PRIVATE CONTRIBUTIONS	0	10,000	(10,000)	
OTHER LOCAL REVENUE	3,372,000	1,000,000	2,372,000	
SURPLUS SALES	50,000	250,000	(200,000)	
	<u>243,972,530</u>	<u>232,551,389</u>	<u>11,421,141</u>	4.91%
<u>STATE AND FEDERAL REVENUES</u>				
NET QBE FORMULA EARNINGS	225,061,070	248,337,612	(23,276,542)	
OTHER STATE SOURCES	1,952,537	1,602,537	350,000	
FEDERAL INDIRECT COST	60,000	50,000	10,000	
FEDERAL FLOOD CONTROL FUNDS	216,000	300,000	(84,000)	
	<u>227,289,607</u>	<u>250,290,149</u>	<u>(23,000,542)</u>	-9.19%
TOTAL REVENUES	<u>471,262,137</u>	<u>482,841,538</u>	<u>(11,579,401)</u>	-2.40%

Tax Revenue Projection 2020

Projected Gross Digest	15,770,494,630
Exemptions	(2,639,332,515)
Net Digest	<u>13,131,162,115</u>

Millage Rate 17.3

Gross Revenue 227,169,105

Commission 2.5%
5,679,228
221,489,877

	<u>FY2020</u>	<u>INCREASE</u>	
Net Available Revenue @ 98.5%	<u>218,167,530</u>	209,991,389	8,176,141 3.89%

QBE Formula Earnings

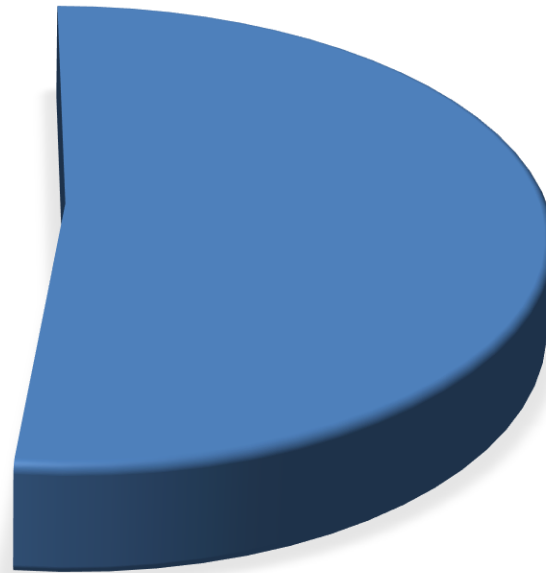
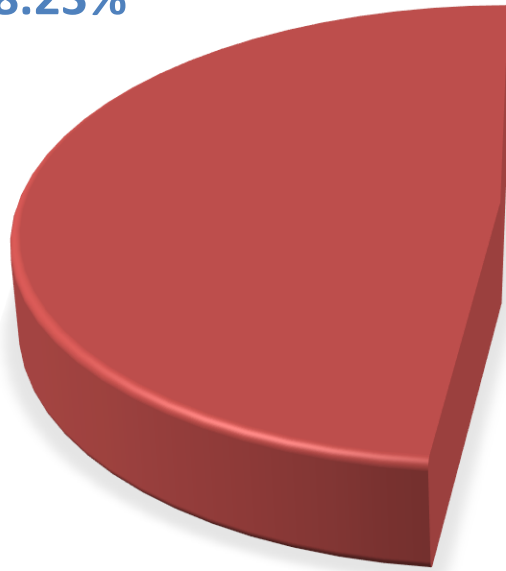
2020 formula earnings	219,061,070
Midterm earnings estimate	<u>6,000,000</u>

	<u>FY2020</u>	<u>INCREASE</u>	
Net QBE	<u>225,061,070</u>	248,337,612	(23,276,542) -9.37%



REVENUE COMPARISON

STATE
227,276,663
48.23%



LOCAL
243,972,530
51.77%

MILLAGE RATE HISTORY SINCE 2000

<u>Tax Year</u>	<u>M&O Millage</u>	<u>Bond Millage</u>
2000	15.100	1.980
2001	15.082	1.978
2002	15.500	1.978
2003	15.500	1.978
2004	15.500	1.978
2005	14.708	1.878
2006	14.708	1.878
2007	14.395	1.838
2008	15.395	1.418
2009	15.395	1.418
2010	15.395	1.418
2011	16.300	2.418
2012	16.300	2.418
2013	16.300	2.418
2014	16.300	2.418
2015	17.300	2.418
2016	17.300	2.418
2017	17.300	2.418
2018	17.300	2.418
2019	17.300	2.418

COSTS PER FTE

<u>Rank</u>	<u>System Name</u>	<u>FTE Reported on 2019 QBE Allotment</u>	<u>2019 Per FTE Total Expenditure</u>
1	Clayton County	55,163	8,325.52
2	Forsyth County	49,404	9,208.71
3	Henry County	42,810	9,331.45
4	Cherokee County	42,903	9,406.00
5	Gwinnett County	185,414	9,563.58
6	Paulding County	29,953	9,577.52
7	Cobb County	113,523	9,881.52
8	Muscogee County	31,144	10,004.94
9	DeKalb County	99,837	11,326.57
10	Savannah-Chatham County	36,170	11,341.61
11	Fulton County	94,046	11,536.12
12	Atlanta Public Schools	51,404	16,545.28

SCHOOL FOOD SERVICES

	<u>FY2021</u>	<u>FY2020</u>	<u>INCREASE (DECREASE)</u>
<u>REVENUES</u>			
LOCAL	11,601,502	10,573,568	1,027,934
STATE	375,935	368,332	7,603
FEDERAL	6,930,159	6,570,636	359,523
TRANSFER IN	1,400,000	0	1,400,000
TOTAL REVENUES	20,307,596	17,512,536	2,795,060
<u>EXPENDITURES</u>			
SALARIES-CLERICAL	101,034	100,469	565
SALARIES-SFS WORKERS	5,670,615	4,724,808	945,807
SALARIES-ADMINISTRATIVE	177,796	324,839	(147,043)
EMPLOYEE BENEFITS	4,270,496	4,631,838	(361,342)
PROFESSIONAL SERVICES	0	95,540	(95,540)
REPAIRS AND MAINTENANCE	0	0	0
EMPLOYEE TRAVEL	25,905	34,750	(8,845)
COMMODITY HAULING	28,290	37,200	(8,910)
SUPPLIES & MATERIALS	613,750	605,950	7,800
JANITORIAL SUPPLIES	67,750	65,455	2,295
COMPUTER SOFTWARE	40,000	48,000	(8,000)
EXPENDABLE EQUIPMENT	20,000	25,000	(5,000)
FOOD	7,125,808	6,401,857	723,951
FOOD ACQUISITIONS-USDA	1,118,734	1,016,660	102,074
EQUIPMENT	100,000	100,000	0
COMPUTER EQUIPMENT	15,000	15,000	0
DUES AND FEES	0	10,000	(10,000)
OTHER EXPENSE	0	120,000	(120,000)
TOTAL EXPENSES	19,375,178	18,357,366	1,017,812
EXCESS REVENUES OVER (UNDER) EXPENDITURES	932,418	(844,830)	1,777,248
BEGINNING FUND BALANCE 7/1/2019	2,426,333		
FY 2020 REVENUES OVER (UNDER) EXPENDITURES	(2,871,810)	Estimated YTD change.	
ESTIMATED ENDING FUND BALANCE 6/30/2020	(445,477)		
FY 2021 REVENUES OVER (UNDER) EXPENDITURES	932,418		
ESTIMATED ENDING FUND BALANCE 6/30/2021	486,941		

DEBT SERVICE

DEBT SVCS FY 2021

REVENUES

ADVALOREM	30,636,612
INTANGIBLE	700,000
REAL ESTATE XFER TAX	289,000

TOTAL REVENUES	31,625,612
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EXPENDITURES

PRINCIPAL (910)	30,925,000
INTEREST (830)	25,408,114
AGENT FEES (810)	8,000

TOTAL EXPENDITURES	56,341,114
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EXCESS REVENUE OVER (UNDER) EXPENSE	(24,715,502)
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OTHER FUNDING SOURCES (USES)

XFER IN FROM SPLOST 5	29,439,600
TOTAL OTHER SOURCES (USES)	29,439,600

NET CHANGE IN FUND BALANCE	4,724,098
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FUND BALANCE 7/1/2020 (EST)	35,221,471
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FUND BALANCE 6/30/2021 (EST)	39,945,569
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