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# PURCHASING DEPARTMENT

136 Elm Street, Cumming, GA 30040  
Phone: 770-781-6603 Ext. 311150  
Fax: 770-888-0222

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October 19, 2015

Lockstep Technology Group  
2180 Satellite Blvd  
Duluth, GA 30097  
Attn: James Harden

Dear Mr. Harden:

This is to advise you that your company has been awarded a contract from our recent **BID# B16-04, NetApp Equipment**. The effective date of this contract is October 19, 2015 and terminates on November 18, 2015.

This award is in accordance with the terms and conditions of the contract and with your attached pricing to remain firm the entire contract period.

This award letter is not an official order. If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson  
Purchasing Coordinator

cc: Mark Klingler, Director of Technology Services

**FORSYTH COUNTY SCHOOL SYSTEM  
PURCHASING DEPARTMENT**

Bid B16-04, NetApp Equipment		Lockstep Technology Group		
Item#	Description	Est. Qty	Unit Cost	Extended Cost
FAS8020-R6		1	\$0.00	\$0.00
FAS8020A-001-R6	FAS8020 High Availability System	2	\$5,930.50	\$11,861.00
SW-2-8020A-PREMBNDL-C	SW-2,Premium BNDL,8020A,-C	2	\$17,106.25	\$34,212.50
X6226-R6-C	Chassis,FAS8020,AC PS,-C	1	\$0.00	\$0.00
DS2246-21.6TB-0P-R6-C	DSK SHLF,24x900GB,6G,0P,-C	4	\$11,610.00	\$46,440.00
DS4246-0796-24A-0P-R6-C	DSK SHLF,24x4.0TB,7.2K,6G,0P,-C	1	\$12,582.00	\$12,582.00
OS-ONTAP-CAP1-0P-C	OS Enable,Per-0.1TB,ONTAP,Cap-Stor,0P,-C	960	\$14.85	\$14,256.00
OS-ONTAP-CAP2-0P-C	OS Enable,Per-0.1TB,ONTAP,Perf-Stor,0P,-C	864	\$41.40	\$35,769.60
X6566B-5-R6-C	Cable,Direct Attach CU SFP+ 10G,5M,-C	8	\$140.00	\$1,120.00
X6557-R6-C	Cable,SAS Cntrl-Shelf/Shelf-Shelf/HA,0.5m,-C	8	\$0.00	\$0.00
X6559-R6-C	Cable,SAS Cntrl-Shelf/Shelf-Shelf/HA,5m,-C	4	\$76.50	\$306.00
X6560-R6-C	Cable,Ethernet,0.5m RJ45 CAT6,-C	8	\$0.00	\$0.00
X6562-R6-C	Cable,Ethernet,5m RJ45 CAT6,-C	3	\$0.00	\$0.00
X6536-R6-C	Cable,Cntrl-Shelf/Switch,5m,LC/LC,Op,-C	8	\$67.50	\$540.00
X6566B-05-R6-C	Cable,Direct Attach CU SFP+ 10G,0.5M,-C	4	\$60.00	\$240.00
X1117A-EN-R6-C	NICII 2-Port Bare Cage SFP+ 10GbE PCIe,EN,-C	2	\$897.75	\$1,795.50

**FORSYTH COUNTY SCHOOL SYSTEM  
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X1985-R6-C	12-Node Cluster Cable Label Kit,- C	1	\$0.00	\$0.00
X5515A-R6-C	Rackmount Kit,4N2,DS14-Middle,- C,R6	1	\$45.00	\$45.00
X5526A-R6-C	Rackmount Kit,4-Post,Universal,- C,R6	5	\$0.00	\$0.00
X6569-R6-C	SFP+ for X1117A,Optical,10GbE,R6,-C	4	\$315.00	\$1,260.00
X6596-R6-C	SFP+ FC Optical 16Gb,-C	4	\$465.75	\$1,863.00
DOC-8020-C	Documents,8020,-C	1	\$0.00	\$0.00
X1960-R6-C	ClusterNet Inter- connect,16Pt,10Gb,-C	2	\$5,075.00	\$10,150.00
X1558A-R6-C	Power Cable,In-Cabinet,48- IN,C13-C14,-C	16	\$0.00	\$0.00
X1974A-R6-C	Flash Cache 1TB PCIe Module 2,- C	2	\$10,793.25	\$21,586.50
CS-O2-4HR-VA	SupportEdge Premium 4hr Onsite,VA	1	\$65,146.06	\$65,146.06
TI-L-BASE	Trade-in Credit,L,Platform Base 1	1	-\$2,700.00	-\$2,700.00
TI-N-SW	Trade-in Credit,N,Software Returns	1	-\$6,682.50	-\$6,682.50
AFF8020-R6		1	\$0.00	\$0.00
AFF8020A-001- R6	AFF8020 HA System,Promo	2	\$3,870.00	\$7,740.00
X6226-R6-C	Chassis,FAS8020,AC PS,-C	1	\$0.00	\$0.00
X6559-R6-C	Cable,SAS Cntrl-Shelf/Shelf- Shelf/HA,5m,-C	4	\$76.50	\$306.00
X6562-R6-C	Cable,Ethernet,5m RJ45 CAT6,-C	3	\$0.00	\$0.00
X6536-R6-C	Cable,Cntrl- Shelf/Switch,5m,LC/LC,Op,-C	8	\$67.50	\$540.00

**FORSYTH COUNTY SCHOOL SYSTEM  
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SW-FLASHBNDL-C	SW,Flashbndl ,Per-0.1TB,Promo,-C	96	\$357.75	\$34,344.00
DS2246-AF096-24S-0P-R6-C	SSD SHLF,AFF,24x400GB,0P,-C	1	\$21,253.50	\$21,253.50
X1117A-EN-R6-C	NICII 2-Port Bare Cage SFP+ 10GbE PCIe,EN,-C	2	\$897.75	\$1,795.50
X5515A-R6-C	Rackmount Kit,4N2,DS14-Middle,-C,R6	1	\$45.00	\$45.00
X5526A-R6-C	Rackmount Kit,4-Post,Universal,-C,R6	1	\$0.00	\$0.00
X6569-R6-C	SFP+ for X1117A,Optical,10GbE,R6,-C	4	\$315.00	\$1,260.00
X6599A-R6-C	SFP+ Optical 10Gb Shortwave,FAS80X0,-C	4	\$357.75	\$1,431.00
ALL-FLASH-OPTIMIZED	Optimized SSD Personality	1	\$0.00	\$0.00
X1558A-R6-C	Power Cable,In-Cabinet,48-IN,C13-C14,-C	4	\$0.00	\$0.00
CS-INSTALL-AFF	Base Installation, All Flash FAS System	1	\$5,000.00	\$5,000.00
CS-O2-4HR-VA	SupportEdge Premium 4hr Onsite,VA	1	\$14,294.04	\$14,294.04
SW-2-CL-BASE	SW-2,Base,CL,Node	1	\$0.00	\$0.00
X1117A-R6	NICII 2-Port Bare Cage SFP+ 10GbE PCIe	4	\$1,030.50	\$4,122.00
X6536-R6	Cable,Cntrl-Shelf/Switch,5m,LC/LC,Op	8	\$67.50	\$540.00
X6569-R6	SFP+ for X1117A,Optical,10GbE,R6	8	\$326.25	\$2,610.00
<b>Total</b>			<b>\$345,071.70</b>	
<b>Estimated Delivery After Receipt of Purchase Order</b>			<b>14-21 Days</b>	